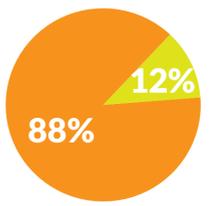
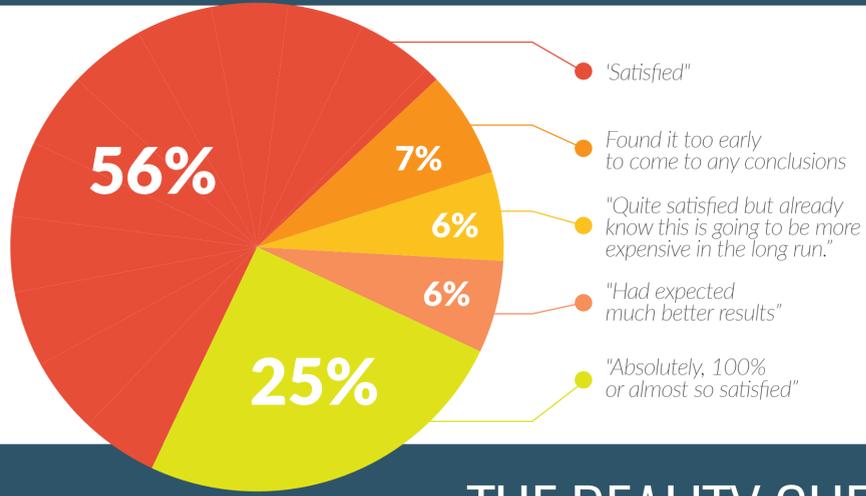
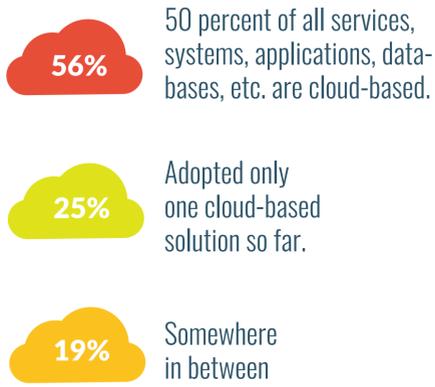
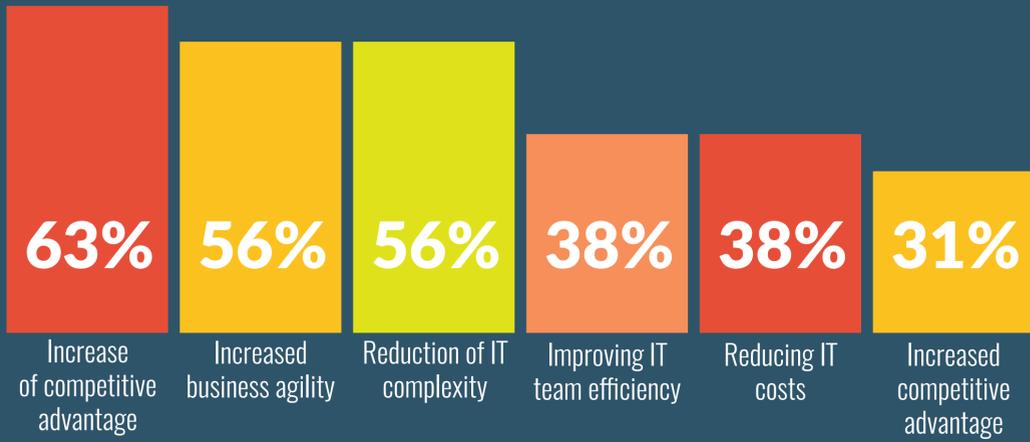


ENTERPRISE CLOUD ADOPTION: IT'S HIGH TIME WE RUN THE FIRST REALITY CHECK

How many cloud-based solutions have been adopted at your organization



EXPECTED BENEFITS

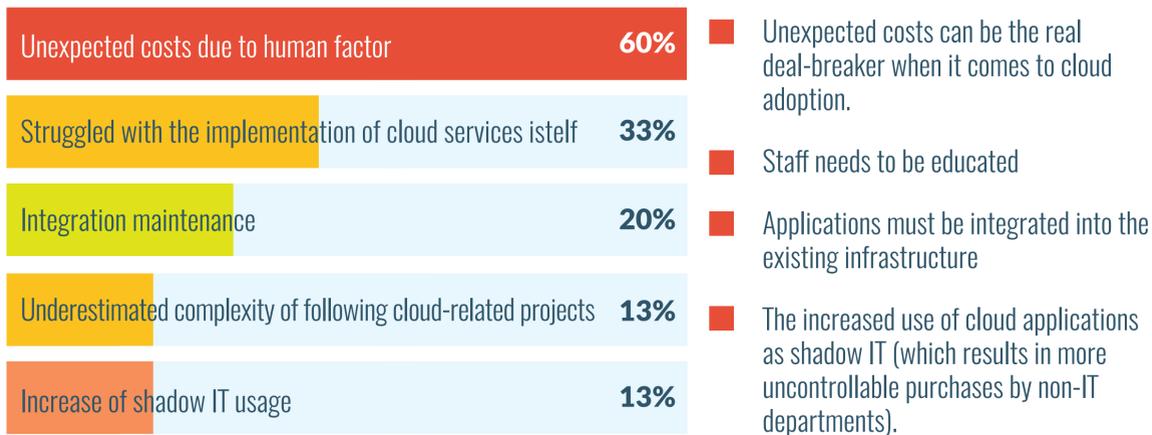


THE REALITY CHECK



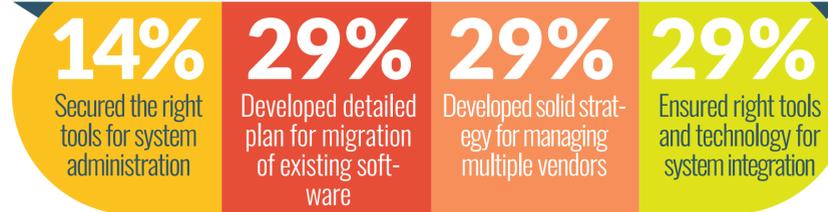
Unmet or insignificantly met expectations

THE ROAD SO FAR: CHALLENGES ENCOUNTERED



- Unexpected costs can be the real deal-breaker when it comes to cloud adoption.
- Staff needs to be educated
- Applications must be integrated into the existing infrastructure
- The increased use of cloud applications as shadow IT (which results in more uncontrollable purchases by non-IT departments).

"THINGS WE'D HAVE DONE DIFFERENTLY"



"Try several before choosing one. Not everything has to be in one platform, it is more important whether or not integration is possible."

"Change your requirements instead of upgrading."

"Plan how to make efficient user/group management in different clouds."

WISDOM SHARED, OR THE WORDS OF ADVICE FROM OUR RESPONDENTS

"Start small with one or two systems, work your way up."

"Don't do it alone. Hire a company to assess your systems and build a plan to do it properly. It will cost more initially, but will save you boatloads in the future."

THREE STEPS TO HIT IT OFF WITH THE CLOUD

1 DON'T GO FOR THE "ALL OR NOTHING" APPROACH

Start small. Don't rush to move everything to the cloud within the shortest period of time.

Get used to the thought that this process might take several months if not years

Work on a **very detailed plan** what should be migrated to the cloud, when and why!

2 GET YOURSELF AN INTEGRATION MIDDLEWARE

Cloud-based systems and applications tend to require a **completely new set of skills** that internal IT usually doesn't have.

Cloud adoption is today only **an intermediary step** towards embracing projects related to IoT, Mobile and Big Data — the real drivers of digital innovation.

Without a **uniform integration platform** that would be accessible across all departments, B2B partners and other key business parties, the one that would provide an overview of all integration flows down to the last detail, IT departments **are bound to get buried** under the amount of integration work.

3 KNOW WHERE YOUR MONEY GOES

Make yourself familiar with ways to manage multiple vendors.

As much as you would love to get 90 percent of all solutions from one vendor and are really intending to— **this is simply not going to happen**, so be prepared for that.

Be attentive to Cloud Service Level Agreements